BIG DATA AND THE ROLE OF THE ACTUARY

PRESENTATION TO NAIC CASTF PREDICTIVE ANALYTICS BOOK CLUB

JUNE 26, 2018



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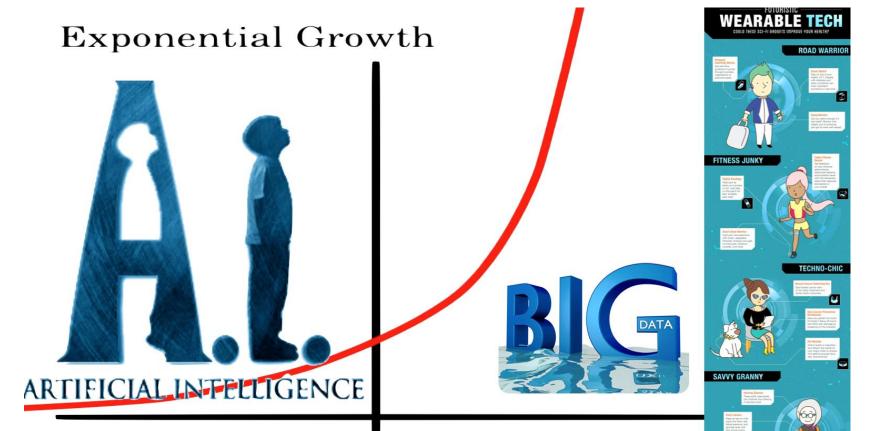




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Current and Emerging Practices



What is Big Data?

- No widely accepted definition
- □ 5 Vs:
 - Variety
 - Value
 - Veracity
 - Volume
 - Velocity
- Predictive Analytics
- Computational Algorithms
- Data Handling







Applications

- Telematics
- Internet of things
- Machine learning
- Cognitive computing
- Artificial intelligence



The American Academy of Actuaries' Role

Public Policy and Professionalism



Data Analytics Techniques and Methodologies

- Descriptive What happened?
- Diagnostic Why did it happen?
- Predictive What will happen?
- Prescriptive What should I do?



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Application of Predictive Analytics

- Marketing
- Engagement
- Underwriting
- Product Development
- Claims and Reserving
- Decision-Making Analytics
- Behavior Analytics
- Customer Satisfaction and Upselling
- Targeted Marketing



Practice Area Specific Applications

- Life
- Property & Casualty
- Health
- Pensions



Considerations in the Use of Predictive Analytics

- Business Considerations
- Model Development Considerations



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Data Sources

- Traditional
- Emerging
- Practice Areas
 - Life
 - Property & Casualty
 - Health
 - Pensions



Regulatory Considerations



Benefits and Challenges

- Insurers
- Consumers
- Regulators



Insurance Industry

- Confidentiality of intellectual property submitted to regulators
- Standards that are barriers to conducting business
- Specific lines of business requirements



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Consumers

- Adequate privacy standards
- Data ownership rights
- Notification by insurers of use of consumer data
- Contest and correct data



Regulators

- Satisfactory and appropriate access to insurers' models
- Prohibited data variables
- Specific levels of correlation/causality for rating variables
- Additional risk segmentation (good or bad?)
- Oversight of data vendors
- Specific standards for certain lines of business



Existing Regulatory Framework

- Consumer Protection
- Anti-Discrimination



Emerging Regulatory Developments

- NAIC Big Data (EX) Working Group/CASTF
- Permitted Uses
- Data Ownership, Transparency, Portability
- Regulatory Sandboxes
- Regulatory Disruptors



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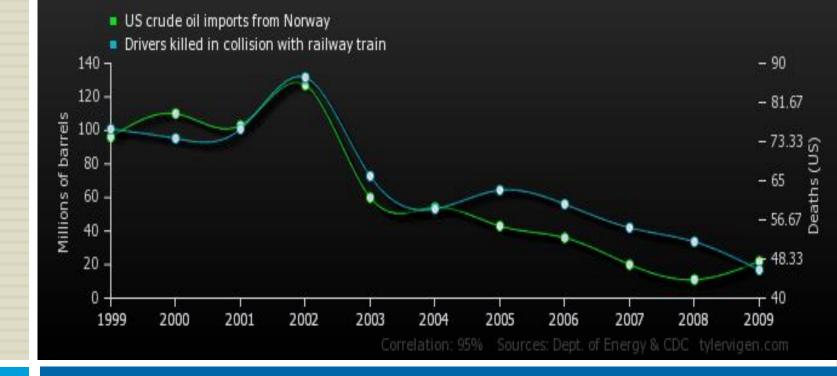




Regulatory Challenges

- Privacy
- Staffing
- Correlation vs. Causation





Spurious Correlation



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Work with your regulators





Actuarial Professionalism





"Your recent Amazon purchases, Tweet score and location history makes you 23.5% welcome here."



The Web of Professionalism The Basis of Self-Regulation of the US Actuarial Profession

- The Code of Professional Conduct
- U.S. QualificationStandards (USQS)
- Actuarial standards of practice (ASOPs)
- Counseling and discipline





Actuarial Standards of Practice

- Data Quality
- Risk Classification
- Using Models Outside the Actuary's Expertise (P&C)
- Credibility Procedures
- Actuarial Communications
- Responding to or Assisting Auditors or Examiners



Role of Professional Judgment

- Questions to consider
 - 1) How representative is your data set?
 - 2) Does your model account for biases?
 - 3) How accurate are your predictions based on Big Data?
 - 4) Does your reliance on Big Data raise fairness or ethical concerns?
 - 5) <u>Unfair</u> Discrimination?

Source: Big Data: A Tool for Inclusion or Exclusion, FTC, January 2016



Understanding Some Ethical Guidelines

- Questions to consider
 - Does your approach comply with applicable law both letter of the law and in spirit?
 - Are certain permissions needed?
 - Are you comfortable describing to your stakeholders what you are doing (consumers, insurance companies, providers, regulators, auditors, etc.)?

Professional Judgment

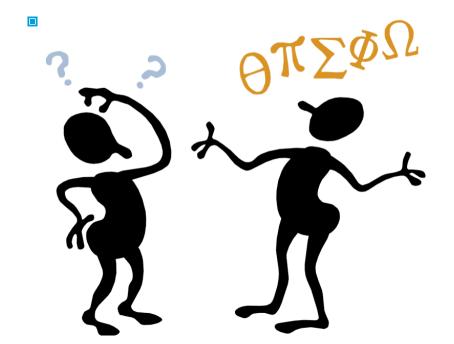
- The Role of Professional Judgment
 - Value of being able to connect the dots
 - Big Data can be misleading
 - Context
 - Overreliance
 - Cherry-picking
 - Correlation is not causality
 - Beware of spurious correlations & statistical paradoxes

Role of the Actuary

- Multidisciplinary Team
- Statistician, Computer Expert, Data Scientist,
 Actuary
- Subject Matter Expert
- Hypothesis Generator
- Turn Big Data into Smart Data



Clear Communications





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Big Data and the Role of the Actuary Monograph, June 2018





Questions / Comments



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