Introduction to VBT Analysis Process

Academy Life Experience Committee and SOA Preferred Mortality Oversight Group ("Joint Committee")
Agenda

- Monitoring 2015 VBT for when to modify
- Metrics to be reviewed
- Triggers for action
- Potential corrective actions
- Next steps
Monitoring 2015 VBT for Need to Modify

- In VM-20, Section 9.C, companies are required to use an Industry Mortality Table for determining their prudent best estimate mortality.

- The industry mortality table is currently based on the 2015 VBT and corresponding RR Tables, advanced forward to the valuation date using prescribed mortality improvement factors published by the Society of Actuaries (SOA).
Monitoring 2015 VBT for Need to Modify, cont’d

- Once PBR is mandatory, there will be a significant increase in the number of contributing companies and amount of exposure and claims via the mandatory data collection within VM-51.

- The “Joint Committee” is recommending a method based on analytics to determine when there is sufficient change in the underlying mortality relative to the experience to warrant changes to the table.
Metrics to Be Reviewed

- Confidence Intervals (CI) based on normal distribution
  - CI of expected deaths vs. actual deaths
  - CI of A/E’s vs. 100% reference
  - Proposed 95% CI; can be parameterized
  - |A-E|

- Amount based only
  - VBT based on amount-based experience

- Test 3rd moments to test if statistically <> 0

- Track/check Bühlmann coefficients based on recent data
New Calculated Fields—to Be Added to Individual Life Mortality data

- Expected deaths and A/E’s with and without mortality improvement adjustment to current observation year
  - Based on 2019 YE VM-20/AG38 mortality improvement factors

- Components to calculate Variance
  - By count and amount
  - To be used in CI calculation (normal distribution)
  - Will facilitate Limited Fluctuation and Bühlmann Credibility calculations

- Components to calculate 3rd Moment
  - By count and amount
  - May be used in a future, enhanced CI calculation that takes skewness into account; current limitations in software capabilities and budget prevent this today
Data Partitions for Review

- Determine how many years of data to use
- Will partition and review CI’s and |A-E| of data by
  - Face amount bands
  - Gender
  - Age groups—quinquennial age groups for oldest attained ages
  - Duration groups
  - Nonsmoker/smoker status; will consider going down to preferred levels but lack of credibility may preclude this
- Each partition will be fully credible (~5,000 claims) based on frequency and severity
Trigger for Action

- Determine total number of partitions
- Determine total number of partitions outside CI
  - $|A-E|$ by amount results used to determine materiality
- If number outside CI greater than expected, action needed by VBT team
- For example, if using 95% CI and 200 partitions
  - 10 partitions should be outside of CI; 5 above and 5 below
- Monitor trends, if nearing the limit—create watchlist, may do additional analysis
Potential Corrective Actions on Current VBT

- Slope adjustments using multiplicative factors
- Adjustments to mortality improvement factors
- New VBT developed
- $|A-E|$ by amount results used to prioritize areas of the VBT to adjust
Software

- Recommend Tableau as delivery platform for data and calculations

- Benefits of Tableau
  - VBT team able to work with large ILEC datasets
  - CI calculations can be added using new calculated fields
  - Grouping feature can be used to create partitions of the data
  - Create visual displays of the data and areas of concern

- Current Limitations of Tableau
  - CI calc with skewness requires a new ‘R’ function to be developed and a Linux server. Will complete a proof of concept in 2020 and determine whether to proceed with a future implementation.
Next Steps

- Provide MIB and NAIC with request to add new calculated fields and complete Bühlmann calculations
- MIB to add new fields to 2009–2017 data
- NAIC to add new fields to 2015 test data and 2018+
- Complete Tableau calculations and visualizations in first half 2020
- Present to LATF in Summer 2020
Appendix
### New Calculated Fields

**FA** = face amount  
**XPO_C** = exposure on a count basis  
**q** = expected qx from the 2015 VBT  
**MI**=2019 mortality improvement factors for AG38 & VM20; varies by gender and age

<table>
<thead>
<tr>
<th>Variable Name</th>
<th>Description</th>
<th>Formula</th>
</tr>
</thead>
<tbody>
<tr>
<td>ExpDeathQx2015VBTwMI_byPol</td>
<td>Expected Deaths - Count - w/MI</td>
<td>XPO_C * q * ((1-MI)^(ObservationYear-2015))</td>
</tr>
<tr>
<td>ExpDeathQx2015VBTwMI_byAmt</td>
<td>Expected Deaths - Amount - w/MI</td>
<td>XPO_C * q * ((1-MI)^(ObservationYear-2015)) * FA</td>
</tr>
<tr>
<td>2CenMomP1wMI_byAmt</td>
<td>2nd Central Moment - Amount - w/MI - Part 1</td>
<td>XPO_C * (q * ((1-MI)^(ObservationYear-2015))) * (FA^2)</td>
</tr>
<tr>
<td>2CenMomP2wMI_byAmt</td>
<td>2nd Central Moment - Amount - w/MI - Part 2</td>
<td>XPO_C * ((q * ((1-MI)^(ObservationYear-2015)))^2) * (FA^3)</td>
</tr>
<tr>
<td>3CenMomP1wMI_byAmt</td>
<td>3rd Central Moment - Amount - w/MI - Part 1</td>
<td>XPO_C * ((q * ((1-MI)^(ObservationYear-2015)))^3) * (FA^3)</td>
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<td>2nd Central Moment - Count - w/MI - Part 2</td>
<td>XPO_C * ((q * ((1-MI)^(ObservationYear-2015)))^2) * (FA^3)</td>
</tr>
<tr>
<td>3CenMomP3wMI_byPol</td>
<td>3rd Central Moment - Count - w/MI - Part 3</td>
<td>XPO_C * ((q * ((1-MI)^(ObservationYear-2015)))^3) * (FA^3)</td>
</tr>
<tr>
<td>2CenMomP1_byAmt</td>
<td>2nd Central Moment - Amount - Part 1</td>
<td>XPO_C * (q) * (FA^2)</td>
</tr>
<tr>
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$q = \text{expected } qx \text{ from the 2015 VBT}$

- $XPO_C = \text{exposure on a count basis}$

- $\text{FA} = \text{face amount}$

- $\text{MI} = \text{2019 mortality improvement factors for AG38 & VM20; varies by gender and age}$
Contact Information

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