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August 16, 2018

Mike Boerner Chair, Life Actuarial (A) Task Force (LATF) National Association of Insurance Commissioners

Re: Recommendations for the 2019 Academy Life & Health Valuation Law Manual

Dear Mike,

Thank you for the opportunity to present on the Academy Life & Health Valuation Law Manual at the LATF meeting in Boston. The manual is a valuable tool for actuaries seeking to comply with state-specific valuation requirements, and we greatly appreciate the support we receive from regulators each year as we update the information.

As a result of the session, I have received helpful feedback from both regulators and other attendees; we plan to incorporate much of this feedback into the forthcoming version of the manual. I recognize that regulators from many states were not present for the presentation, so I am pleased to share the attached materials with you for distribution to a wider group.

The attached materials encompass only the changes that impact the information we request from regulators each year. Additional changes are proposed that will further improve the manual, but for simplicity I have omitted them from the materials.

Regulators are invited to send feedback to either Ian Trepanier (trepanier@academy.org) or me (laura.hanson@allianzlife.com). If there is interest, I would be happy to present the slides from the Boston meeting via webinar.

Thank you for your help facilitating this discussion.

Regards,

Laura Hanson, MAAA, FSA Chairperson, Life & Health Valuation Law Manual Task Force American Academy of Actuaries

CC: Reggie Mazyck

TABLE 1

BEFORE

	Asset Adequacy	RAAIS		
STATE	Effective Date	Required	RAAIS Contact	Comments
			Name, FSA, MAAA	
			Address	
ΥY	1/1/04	No	Email	

AFTER

	7.1.2.1								
	RAAIS Filing Guide								
	For complete annual filing information, visit the NAIC state filing webpage at http://www.naic.org/industry-filing-state_instructions.htm								
				D = Domestic Co F = Forei	gn Co P = Paper Filing Required	E = Electronic Filing Require	d X = By Request Only		
		D	F	Contact	Mailing Address	Email, Phone	Comments		
,	ſΥ	Р	Х	Name, MAAA, FSA	Address	Email	Comments		
					Address	Phone			

TABLE 2

Five states currently populate this table.

No changes recommended at this time.

Special Interpretations of Commissioners' Annuity Reserve Valuation Method (CARVM)					
STATE	CITATION	COMMENTS			
YY	§QQQQ	Comments			

TABLE 3

Recommend Delete Table (Covered later in State Model Adoption Table)

Status of Valuation of Life Insurance Policies Model Regulation 830 (Guideline XXX) in States					
STATE	Regulation Adopted	Comments			
YY	§QQQQ	Comments			

TABLE 4Recommend Delete Table (Covered later in State Mortality Table and Interest Rates Table)

Status of App	Status of Approval of 2012 IAR Mortality Table Model Regulation 821				
Sche	Scheduled to be effective 1-1-2015, or else as noted				
STATE Approved Comm		Comments			
YY Date Comments					

TABLE 5

BEFORE

State	Status of Standard Valuation Law (SVL)
YY	Comments

AFTER (PART A)

SVL Variations Table

State	Life PBR Exemption (Follows Valuation	Single State Exemption (Follows	Other/Describe
	Manual, State Specific, or NA)	Model, State Specific, or NA)	
YY	Follows Valuation Manual	Follows Model	

AFTER (PART B)

Valuation Manual Adoption Table

State	Latest version adopted ("20XX Edition")	Valuation manual amendment adoption process (Automatic, Bulletin, State Law Update, Other/Describe)
YY	Not adopted	
ZZ	2018	Bulletin

TABLE 5b (New in 2018)

BEFORE

Below is a list of recent NAIC activities which have impacted the state-specific valuation laws. The following tables describe how these changes will become effective in each state. Note: In the following tables, blank rows or columns indicate where information was not provided by the state.

- 1. These changes will become effective automatically via inclusion in the Valuation Manual or the NAIC Accounting Practices and Procedures Manual,
- 2. The state issues a bulletin to adopt the changes to the Valuation Manual and/or the NAIC Accounting Practices and Procedures Manual
- 3. The state will need to adopt a regulation or revise the statute in order to make these changes effective, or
- 4. The state will be required, by some other means, to make these revisions effective.

State	NAIC Law, Regulation or Actuarial Guideline	Response	Effective	Citation
			Date	
XX	New: Actuarial Guideline XLVII—The Application of Company	1		
	Experience in the Calculation of Claim Reserves under the 2012			
	Group Long-Term Disability Valuation Table (AG47)			

AFTER

NAIC Activities Table

Activity	Effective automatically via Valuation Manual or NAIC Accounting Practices and Procedures Manual	Bulletin required	Regulation or statute change required	Other (describe)	NA	No Response
AG 47 (New)	XX, YY, ZZ, AA, BB, II, LL, RR, PP	CC, DD, FF	GG, HH			

STATE MORTALITY TABLE AND INTEREST RATE TABLES

Recommend adding reference column; otherwise no changes

Effective Date	Reference	Method	Mortality Table	Interest Rate
Prior to 1-1-72 [1]	§Q-QQ-2		The state of the s	
1-1-72 to 8-22-76	§Q-QQ-5	Commissioners'	1958 CSO Mortality Table with not more than 3 year female	3.5%
	/	Reserve Valuation	age setback	
		Method (CRVM)		
8-23-76 to 7-29-79	§Q-QQ-8	CRVM	No Change	4%
7-30-79 to 12-31-88	§Q-QQ-9	CRVM	1958 CSO Mortality Table with not more than 6 year female	4.5%
			age setback	
1-1-89 to 12-31-08 [2]	§Q-QQ-12	CRVM	1980 CSO Ordinary Mortality Table, or at the election of the	Dynamic
			insurer for any one or more specified plans of life insurance,	
			1980 CSO Mortality Table with Ten-Year Select Mortality	
			Factors, or any ordinary mortality table, adopted after 1980	
			by the NAIC, that is approved by regulation promulgated by	
			the commissioner for use in determining the minimum	
			standard of valuation for such policies [3]	
1-1-04 [4] to 12-31-	§Q-QQ-14	CRVM	2001 CSO Mortality Table	Dynamic
19[6]				
1-1-07 to 12-31-19[6]	§Q-QQ-15	CRVM	2001 CSO Preferred Class Structure Mortality Table	Dynamic
1-1-09 [5] to 12-31-19 [6]	§Q-QQ-16	CRVM	Ultimate 1980 CSO Mortality Table for Preneed life insurance	Dynamic

^[1] The current valuation law indicates the use of prior laws

^[2] An earlier effective date could be elected in writing

^[3] There is a 1-1-1985 effective date for the section of the law that applies to life insurance with a first year premium greater than the second year premium with no comparable additional benefit in the first year.

^[4] Optional 1-1-2004; mandatory 1-1-2009

^[5] Optional 1-1-2009; mandatory 1-1-2012

^[6] Transition to the Valuation Manual is optional 1-1-2017, mandatory 1-1-2020. Refer to the [Valuation Manual section of this law manual] for more information.

OTHER VALUATION RELATED LAWS AND REGULATIONS TABLES

BEFORE

STATE						
	0	THER VALUATION RELATED LAWS AND REGULATIONS				
TYPE OF BUSINESS	SECTION/REG	COMMENTS				
Valuation Actuary	Ins. Code § QQQQ.QQ	Effective 1-1-2017, Standard Valuation Law (SVL) and NAIC Valuation Manual adopted. Valuation Manual 30 (VM-30) contains the latest model AOMR. The liability provision reads "the qualified actuary shall be liable for his or her negligence or other tortious conduct." For interest rates, see New York Insurance Department's website (updated each year). Amended to add reference to the NAIC valuation manual, amended effective 8-12-2016.				
	Bull. 2000-QQ	Bulletin 2000-QQ testing adopted provisions similar to the NAIC Valuation of Life Insurance Policies Model Regulations (commonly known as Reg XXX), effective for policies issued 7-1-2000 to 12-31-2002.				

AFTER

Recommend organization that uses NAIC model law/regulations as template.

Specific feedback requested about how to address state laws and regulations that do not follow NAIC models.

[STATE] Model Adoption as of XX-XX-XXXX								
#	Topic	State	State Effective Date	State Variations (N/Y – Describe) and Applicable History				
		Section/Reg/Bull.						
<u>10</u>	Health Insurance Reserves		XX-XX-XXXX; superseded by					
			VM-25*					
200	Separate Accounts Funding							
	Guaranteed Minimum Benefits							
	Under Group Contracts							
<u>205</u>	Annual Financial Reporting							
<u>235</u>	Interest-Indexed Annuity							
<u>250</u>	Variable Annuity							
<u>255</u>	Modified Guaranteed Annuity							
<u>270</u>	Variable Life Insurance							
<u>360</u>	Consumer Credit Law		XX-XX-XXXX; superseded by					
			VM-26*					

	[STATE] Model Adoption as of XX-XX-XXXX							
#	Topic	State Section/Reg/Bull.	State Effective Date	State Variations (N/Y – Describe) and Applicable History				
<u>370</u>	Consumer Credit Regulation							
<u>582</u>	Life Insurance Illustrations							
<u>585</u>	Universal Life Insurance							
<u>620</u>	Accelerated Benefits		XX-XX-XXXX; superseded by VM-XX*					
<u>640</u>	Long-Term Care Insurance Act							
<u>641</u>	Long-Term Care Insurance Regulation							
<u>675</u>	Uniform Fraternal Code							
<u>695</u>	Synthetic Guaranteed Investment Contracts							
<u>785</u>	Credit for Reinsurance Law							
<u>786</u>	Credit for Reinsurance Regulation							
787	Term and Universal Life Insurance Reserve Financing							
<u>791</u>	Life and Health Reinsurance Agreements							
805	Standard Nonforfeiture Law for Individual Deferred Annuities [<i>NF</i>]							
808	Standard Nonforfeiture Law for Life Insurance [<i>NF</i>]							
811	Unisex Nonforfeiture Standards for 1980 CSO and 1980 CET Mortality Tables [<i>NF</i>]							
812	Smoker/Non-Smoker Mortality Tables for Reserves and Nonforfeiture Benefits							
814	2001 CSO Mortality Table for Reserves and Nonforfeiture Benefits							

	[STATE] Model Adoption as of XX-XX-XXXX							
#	Topic	State	State Effective Date	State Variations (N/Y – Describe) and Applicable History				
		Section/Reg/Bull.						
<u>815</u>	Preferred Mortality Tables for							
	Reserves							
<u>817</u>	Preneed Life Insurance Reserves							
	and Nonforfeiture Values							
<u>818</u>	Credit Life Insurance Reserves							
<u>820</u>	Standard Valuation Law							
<u>821</u>	Annuity Mortality Table for							
	Reserves							
<u>822</u>	Actuarial Opinion and		XX-XX-XXXX; superseded by					
	Memorandum (2009)		VM-30*					
<u>830</u>	Valuation of Life Insurance Policies							
	(Model XXX)							