

[The following illustration is for illustrative purposes only and does not reflect specific characteristics of any actual product for sale by any company]

**ABC Life Insurance Company**

*Company Product Name*

Flexible Premium Fixed Deferred Annuity with a Market Value Adjustment (MVA)

An Illustration Prepared for John Doe by John Agent on mm/dd/yyyy

(Contact us at [Policyownerservice@ABCLife.com](mailto:Policyownerservice@ABCLife.com) or 555-555-5555)

Sex: Male	Initial Premium Payment: \$100,000.00
Age at Issue: 54	Planned Annual Premium Payments: None
Annuitant: (if different than owner)	Tax Status: Nonqualified
Maximum Age at Which Annuity Payments Can Begin: 95	Withdrawals: None

<b>Initial Interest Guarantee Period</b>	5 Years
<b>Initial Guaranteed Interest Rates</b>	
First Year (reflects first year only interest bonus credit of 0.75%):	4.15%
Remainder of initial interest guarantee period:	3.40%
<b>Market Value Adjustment Period:</b>	5 Years
<b>Minimum Guaranteed Interest Rate on Renewal:</b>	3%

**Annuity Income Options and Associated Income Values**

At the time annuity income payments are to begin, the periodic income amount will be determined by applying an annuity income rate to the account value. Annuity income options may include the following:

- Periodic payments for a certain number of years
- Periodic payments for annuitant's life
- Periodic payments for annuitant's life with payments guaranteed for a certain number of years
- Periodic payments for annuitant's life with payments continuing for the life of a survivor annuitant

Illustrated Annuity Income Option: Age 70, Life with payments guaranteed for 10-Year Period

	Account Value	Monthly Annuity Income Rate/\$1,000	Monthly Annuity Income
Based on Guaranteed Rates	\$166,110	\$5.00	\$830.55
Based on Current Rates	\$173,581	\$6.50	\$1,128.28

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Contract Year/Age	Premium Payment	Values Based on Guaranteed Rates				Values Based on Current Rates		
		Interest Crediting Rate	Account Value *	Cash Surrender Value **		Interest Crediting Rate	Account Value *	Cash Surrender Value Before and After MVA +++
				Before MVA+	After Maximum MVA Reduction ++			
1 / 55	100,000	4.15%	104,150	95,818	92,000	4.15%	104,150	95,818
2 / 56	0	3.40%	107,691	100,153	93,000	3.40%	107,691	100,153
3 / 57	0	3.40%	111,353	104,671	95,614	3.40%	111,353	104,671
4 / 58	0	3.40%	115,139	109,382	98,482	3.40%	115,139	109,382
5 / 59	0	3.40%	119,053	114,291	114,291	3.40%	119,053	114,291
6 / 60	0	3.00%	122,625	118,946	118,946	3.40%	123,101	119,408
7 / 61	0	3.00%	126,304	123,778	123,778	3.40%	127,287	124,741
8 / 62	0	3.00%	130,093	130,093	130,093	3.40%	131,614	131,614
9 / 63	0	3.00%	133,996	133,996	133,996	3.40%	136,089	136,089
10 / 64	0	3.00%	138,015	138,015	138,015	3.40%	140,716	140,716
11 / 65	0	3.00%	142,156	142,156	142,156	3.40%	145,501	145,501
16 / 70	0	3.00%	164,798	164,798	164,798	3.40%	171,976	171,976
21 / 75	0	3.00%	191,046	191,046	191,046	3.40%	203,268	203,268
26 / 80	0	3.00%	221,474	221,474	221,474	3.40%	240,255	240,255
31 / 85	0	3.00%	256,749	256,749	256,749	3.40%	283,972	283,972
36 / 90	0	3.00%	297,643	297,643	297,643	3.40%	335,643	335,643
41 / 95	0	3.00%	345,050	345,050	345,050	3.40%	396,717	396,717

\* Contract Value if you leave your money in the contract or the amount available upon your death (death benefit)

\*\* Amount available if you terminate the contract (after deduction of any surrender charges). Partial withdrawals of up to 10% of your account value may be made each contract year without incurring surrender charges.

+ Cash Surrender Value before the application of any MVA. If you terminate your contract (or make a withdrawal of more than 10%) before the end of five years, the amount you receive may be increased or decreased by an MVA. If the interest rate available on new contracts is LOWER than your initial guaranteed interest rate, the MVA will INCREASE the amount you receive. If the interest rate available on new contracts is HIGHER than your initial guaranteed interest rate, the MVA will DECREASE the amount you receive, but not below the minimum set by law. The MVA has no effect on the Death Benefit. See page 4 of this illustration for additional illustrative information concerning the MVA.

++ Cash Surrender Value after the Maximum MVA Reduction is the minimum Cash Surrender Value, regardless of what MVA adjustment the MVA formula produces. The minimum Cash Surrender Value is set by law, based on a prescribed formula in the law.

+++ Assumes current interest rates continue, and would be the same on new contracts. Under this scenario the MVA would be zero, and Cash Surrender Values before and after the MVA would be the same.

Ages shown are measured from the Annuitant's age at issue.

Interest rates shown are annual rates. The illustrated values reflect daily crediting.

During the Initial Interest Guarantee Period, values developed from the Initial Premium Payment are illustrated using the Initial Guaranteed Interest Rate(s) currently declared by the insurance company, which include an additional first year only interest bonus credit of 0.75%. On the Contract issue date, the interest rates will be guaranteed for the selected Initial Interest Guarantee Period, subject to an MVA adjustment.

After the Initial Interest Guarantee Period, a new renewal interest rate will be declared annually for each year. The Initial Guaranteed Interest Rate (without the bonus) is used to calculate the Illustrated Values, and the Minimum Guaranteed Interest Rate is used to calculate the Guaranteed Values. The actual renewal interest rates are not subject to an MVA and will very likely NOT be the same as the illustrated renewal interest rates.

Partial withdrawals of up to 10% of your Account Value may be made each contract year without incurring Surrender Charges. Excess Withdrawals above this 10% level and full Withdrawals will be subject to Surrender Charges and an MVA (if applicable). Surrender Charges are applied to each Premium Payment and continue according to the applicable schedule below even after the Initial Interest Guarantee Period has ended.

<b>Surrender Charges:</b>	<b>8%</b>	<b>7%</b>	<b>6%</b>	<b>5%</b>	<b>4%</b>	<b>3%</b>	<b>2%</b>	<b>0%</b>
<b>Years Measured from Premium Payment:</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>	<b>7</b>	<b>8+</b>

All Withdrawals are processed on a first in, first out basis, with the oldest Premium Payment with interest withdrawn first. Withdrawals will also reduce the Death Benefit and Cash Surrender Value. The Cash Surrender Values reflect the deduction of Surrender Charges as outlined above.

**This is an illustration not a contract**

**This illustration should not be considered a guarantee or estimate of amounts to be paid. Illustrated Values are based on the company's current Initial Guaranteed Interest Rates and current annuity income rates continuing unchanged. These illustrated values are not likely to occur and actual results may be more or less favorable than those shown. Please refer to the Disclosure Documents and Annuity Buyer's Guide for more detailed information.**

### MVA-adjusted Cash Surrender Values (CSVs) Under Sample Scenarios

The graphs below shows MVA-adjusted Cash Surrender Values (CSVs) during the first five years of the contract, as illustrated on page 2 (\$100,000 single premium, a 5-year (60-month) MVA Period) under two sample scenarios, as described below.

**Graph #1** shows if the interest rate on new contracts is 3% LOWER than your initial guaranteed interest rate, the MVA will increase the amount you receive.

**Graph #2** shows if the interest rate on new contracts is 3% HIGHER than your initial guaranteed interest rate, the MVA will decrease the amount you receive, but not below the minimum set by law, which in this scenario limits the decrease for the first 24 months.

These graphs and the sample guaranteed interest rates on new contracts used are for demonstration purposes only and are not intended to be a projection of how guaranteed interest rates on new contracts are likely to behave.

