American Academy of Actuaries

## AN UPDATE TO P/C RISK-BASED CAPITAL FACTORS:

## REPORT TO THE

NATIONAL ASSOCIATION OF
INSURANCE COMMISSIONERS (NAIC) CAPITAL ADEQUACY TASK FORCE

## American Academy of Actuaries P/C Risk Based-Capital Committee

## June 25, 2004

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## Executive Summary

At the request of the NAIC, we updated the Risk-Based Capital (RBC) charges for the reserving and premium components and the associated investment income offset factors. In order to compare updated factors with those currently being employed, we used the same methodology.

The majority of the RBC factors for reserving and premium, along with the investment income offsets, have not changed in over ten years. During this time, the insurance industry has seen a hard market in which many lines witnessed increased price levels and reserve redundancies. Table 1 below displays selected new factors. They were chosen so that the change from the old factors would be capped at plus or minus twenty percent. The uncapped factors are shown in Table 2. Even with the capping, most of the major lines are showing a decrease in both reserving and premium RBC factors. Medical Malpractice and Products Liability show the biggest increases. Tables 3-5 show what the factors would be at a $75 \%$ percentile, a $90 \%$ percentile level, and with a volume weighted average.

We also tested Table 1 factors to see the impact of these changes on certain companies' authorized control levels (ACL). The test group included three types of companies: those currently in trouble; those with an RBC ratio between 200-300\%; and larger, more stable companies. The majority of companies (including the troubled companies) saw decreases in their ACLs, which increases their RBC ratios.

Following the tables is a technical summary of the methodology used and accompanying exhibits.
We do not recommend adopting factors from this analysis at this time. The current methodology assumes that prior trends will continue or reoccur within the time frames covered. This implies the hard market will continue, along with reserve redundancies. The result is that less capital is indicated.

We feel that there are better approaches to derive the reserving and pricing RBC factors. We have included in Tables 1 and 3-5 some possible enhancements to the current methodology along with the corresponding impacts. We look forward to discussing next steps with the NAIC.

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Table 1 - Capped (committee selected factors)

| Line | Line Letter | American Academy of Actuaries <br> Risk Base Capital Subgroup on Pricing \& Reserving Charges as well as Investment Income Offset Summary of Results |  |  |  |  |  |  |  | Impact from Reserving | Impact from Premium |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | New Values |  |  |  |  | Old Val |  |  |  |  |
|  |  | Reserves - <br> Industry <br>  <br> Expense RBC \% | Adjustment for Investment Income on Reserves | Net Written PremiumIndustry Loss \& Expense Ratio | Adjustment for Investment Income on Premium | Reserving RBC charge | Reserving IIO | Premium RBC Charge | Premium 110 |  |  |
| (1) HV | A | 0.220 | 0.943 | 0.901 | 0.927 | 0.275 | 0.928 | 0.917 | 0.942 | -18.7\% | -3.3\% |
| (2) PPA | B | 0.203 | 0.926 | 0.884 | 0.898 | 0.254 | 0.921 | 1.046 | 0.924 | -19.6\% | -17.9\% |
| (3) CA | C | 0.230 | 0.914 | 0.913 | 0.869 | 0.287 | 0.905 | 1.013 | 0.900 | -19.2\% | -13.0\% |
| (4) WC | D | 0.218 | 0.824 | 0.941 | 0.814 | 0.273 | 0.872 | 1.008 | 0.836 | -24.4\% | -9.2\% |
| (5) CMP | E | 0.299 | 0.870 | 0.798 | 0.871 | 0.374 | 0.880 | 0.917 | 0.884 | -20.9\% | -14.3\% |
| (6) MM Occurrence | F1 | 0.851 | 0.842 | 1.734 | 0.753 | 0.709 | 0.788 | 1.761 | 0.719 | 28.2\% | 3.1\% |
| (7) MMCM | F2 | 0.415 | 0.889 | 1.152 | 0.826 | 0.346 | 0.829 | 1.072 | 0.800 | 28.7\% | 10.9\% |
| (8) SL | G | 0.293 | 0.892 | 0.810 | 0.877 | 0.244 | 0.887 | 0.917 | 0.913 | 20.7\% | -15.1\% |
| (9) OL | H | 0.416 | 0.868 | 0.866 | 0.819 | 0.520 | 0.832 | 1.082 | 0.808 | -16.5\% | -18.9\% |
| (11) Spec Prop | I | 0.192 | 0.954 | 0.811 | 0.881 | 0.160 | 0.956 | 1.014 | 0.949 | 19.8\% | -25.7\% |
| (12) Auto Phys Damage | $J$ | 0.192 | 0.955 | 0.774 | 0.950 | 0.160 | 0.970 | 0.853 | 0.968 | 18.2\% | -11.0\% |
| (10) Fidelity \& Surety | K | 0.323 | 0.929 | 0.742 | 0.912 | 0.269 | 0.946 | 0.875 | 0.913 | 17.8\% | -15.3\% |
| (13) Other | L | 0.192 | 0.830 | 0.817 | 0.938 | 0.160 | 0.954 | 0.867 | 0.952 | 4.4\% | -7.2\% |
| (15) International | M | 0.392 | 0.876 | 1.280 | 0.866 | 0.327 | 0.864 | 1.169 | 0.879 | 21.7\% | 7.9\% |
| (16) Property \& Financial | N\&P | 0.376 | 0.879 | 1.469 | 0.850 | 0.313 | 0.849 | 1.224 | 0.879 | 24.3\% | 16.0\% |
| (17) Reinsurance Liab | O | 1.006 | 0.840 | 1.228 | 0.762 | 0.838 | 0.733 | 1.379 | 0.762 | 37.5\% | -10.9\% |
| (18) Products Liability | R | 0.638 | 0.844 | 0.931 | 0.840 | 0.532 | 0.832 | 1.095 | 0.808 | 21.7\% | -11.6\% |
| (14) Fin \& Mort | S | 0.160 | 0.942 | 1.400 | 0.913 | 0.160 | 0.942 | 1.400 | 0.913 | 0.0\% | 0.0\% |

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Table 2 - Simple Straight Average (Unadjusted Average)

| Line | Line Letter | NewValues |  |  |  | Od Values |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Reserves Industry Loss \& Expense RBC \% | Adjustment for Investment Income on Reserves | Net Whitten PremiumIndustry Loss \& Expense Ratio | Adjustment for Investment Income on Premium | Reserving RBC charge | Reserving IIO | Premium RBCCharge | Premium IIO | Impact from Reserving | Impact from Premium |
| (1) HF | A | 0.055 | 0.943 | 0.901 | 0.927 | 0.275 | 0.928 | 0.917 | 0.942 | -79.7\% | -3.3\% |
| (2) PPA | B | 0.030 | 0.926 | 0.884 | 0.898 | 0.254 | 0.921 | 1.046 | 0.924 | -88.1\% | -17.9\% |
| (3) CA | C | 0.094 | 0.914 | 0.913 | 0.869 | 0.287 | 0.905 | -1.013 | 0.900 | -66.9\% | -13.0\% |
| (4) WC | D | 0.086 | 0.824 | 0.941 | 0.814 | 0.273 | 0.872 | - 1.008 | 0.836 | -70.2\% | -9.2\% |
| (5) CMP | E | 0.160 | 0.870 | 0.798 | 0.871 | 0.374 | 0.880 | - 0.917 | 0.884 | -57.7\% | -14.3\% |
| (6) MM Oocurrence | F1 | 1.556 | 0.842 | 1.734 | 0.753 | 0.709 | 0.788 | - 1.761 | 0.719 | 134.5\% | 3.1\% |
| (7) MMCM | F2 | 15.314 | 0.889 | 1.152 | 0.826 | 0.346 | 0.829 | - 1.072 | 0.800 | 4645.7\% | 10.9\% |
| (8) SL | G | 1.348 | 0.892 | 0.810 | 0.877 | 0.244 | 0.887 | - 0.917 | 0.913 | 455.5\% | -15.1\% |
| (9) OL | H | 0.086 | 0.868 | 0.787 | 0.819 | 0.520 | 0.832 | -1.082 | 0.808 | -82.7\% | -26.3\% |
| (11) Spec Prop | I | 2601 | 0.954 | 0.752 | 0.881 | 0.160 | 0.956 | $6 \quad 1.014$ | 0.949 | 1522.8\% | -31.1\% |
| (12) Auto Phys Damage | $J$ | 29.231 | 0.955 | 0.774 | 0.950 | 0.160 | 0.970 | 0.853 | 0.968 | 17891.5\% | -11.0\% |
| (10) Fidelity \& Surety | K | 1.330 | 0.929 | 0.773 | 0.912 | 0.269 | 0.946 | - 0.875 | 0.913 | 385.3\% | -11.8\% |
| (13) Other | L | 3.134 | 0.830 | 0.817 | 0.938 | 0.160 | 0.954 | $4 \quad 0.867$ | 0.952 | 1604.7\% | -7.2\% |
| (15) Intermational | M | 1.348 | 0.876 | 1.280 | 0.866 | 0.327 | 0.864 | $4 \quad 1.169$ | 0.879 | 318.1\% | 7.9\% |
| (16) Property \& Financic | N\&P | 1.397 | 0.879 | 1.740 | 0.850 | 0.313 | 0.849 | -1.224 | 0.879 | 362.3\% | 37.4\% |
| (17) Reinsurance Liab | O | 1.630 | 0.840 | 1.228 | 0.762 | 0.838 | 0.733 | 31.379 | 0.762 | 122.9\% | -10.9\% |
| (18) Products Liability | R | 5.708 | 0.844 | 0.931 | 0.840 | 0.532 | 0.832 | 21.095 | 0.808 | 988.4\% | -11.6\% |
| (14) Fin \& Mbrt | S | 0.160 | 0.942 | 0.446 | 0.913 | 0.160 | 0.942 | 21.400 | 0.913 | 0.0\% | -68.1\% |

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Table 3 - Factors at a 75\% Percentile Level

| Line | Line Letter | NewValues |  |  |  | Old Values |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Reserves Industry Loss \& Expense RBC \% | Adjustment for Investment Income on Reserves | Net Whitten PremiumIndustry Loss \& Expense Ratio | Adjustment for Investment Income on Premium | Reserving RBC charge | Reserving IIO | Premium RBC Charge | Premium IIO | Impact from Reserving | Impact from Premium |
| (1) HF | A | 0.148 | 0.943 | 1.015 | 0.927 | 0.275 | 0.928 | 0.917 | 0.942 | -45.3\% | 8.9\% |
| (2) PPA | B | 0.005 | 0.926 | 0.942 | 0.898 | 0.254 | 0.921 | 1.046 | 0.924 | -98.0\% | -12.5\% |
| (3) CA | C | 0.261 | 0.914 | 1.035 | 0.869 | 0.287 | 0.905 | 1.013 | 0.900 | -8.2\% | -1.4\% |
| (4) WC | D | 0.208 | 0.824 | 1.082 | 0.814 | 0.273 | 0.872 | 1.008 | 0.836 | -28.0\% | 4.5\% |
| (5) CMP | E | 0.198 | 0.870 | 0.920 | 0.871 | 0.374 | 0.880 | 0.917 | 0.884 | -47.6\% | -1.2\% |
| (6) MMOcourrence | F1 | 0.775 | 0.842 | 3.000 | 0.753 | 0.709 | 0.788 | 1.761 | 0.719 | 16.8\% | 78.4\% |
| (7) MMCM | F2 | 0.526 | 0.889 | 1.418 | 0.826 | 0.346 | 0.829 | 1.072 | 0.800 | 63.0\% | 36.5\% |
| (8) SL | G | 0.276 | 0.892 | 0.877 | 0.877 | 0.244 | 0.887 | 0.917 | 0.913 | 13.7\% | -8.1\% |
| (9) OL | H | 0.156 | 0.868 | 1.012 | 0.819 | 0.520 | 0.832 | 1.082 | 0.808 | -68.7\% | -5.2\% |
| (11) Spec Prop | I | 0.801 | 0.954 | 0.151 | 0.881 | 0.160 | 0.956 | 1.014 | 0.949 | 399.7\% | -86.2\% |
| (12) Auto Phys Damag: | $J$ | 0.153 | 0.955 | 0.839 | 0.950 | 0.160 | 0.970 | 0.853 | 0.968 | -5.8\% | -3.5\% |
| (10) Fidelity \& Surety | K | 0.251 | 0.929 | 0.974 | 0.912 | 0.269 | 0.946 | 0.875 | 0.913 | -8.4\% | 11.1\% |
| (13) Other | L | 0.879 | 0.830 | 1.000 | 0.938 | 0.160 | 0.954 | 0.867 | 0.952 | 378.1\% | 13.6\% |
| (15) Intemational | M | 1.067 | 0.876 | 1.264 | 0.866 | 0.327 | 0.864 | 1.169 | 0.879 | 230.9\% | 6.5\% |
| (16) Property \& Financi | N\&P | 0.998 | 0.879 | 2199 | 0.850 | 0.313 | 0.849 | 1.224 | 0.879 | 230.2\% | 73.7\% |
| (17) Reinsurance Liab | O | 0.630 | 0.840 | 1.569 | 0.762 | 0.838 | 0.733 | 1.379 | 0.762 | -13.9\% | 13.8\% |
| (18) Products Liability | R | 0.355 | 0.844 | 1.190 | 0.840 | 0.532 | 0.832 | 1.095 | 0.808 | -32.3\% | 13.0\% |
| (14) Fin \& Mbrt | S | 0.160 | 0.942 | 0.446 | 0.913 | 0.160 | 0.942 | 1.400 | 0.913 | 0.0\% | -68.1\% |

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Table 4 - Factors at a 90\% Percentile Level

| Line | Line Letter | New Values |  |  |  | Od Values |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Reserves Industry Loss \& Expense RBC \% | Adjustment for Investment Income on Reserves | Net Whitten PremiumIndustry Loss \& Expense Ratio | Adjustment for Investment Incomeon Premium | Reserving RBC charge | Reserving IIO | Premium RBC Charge | $\begin{aligned} & \text { Premium } \\ & I I O \end{aligned}$ | Impact from Reserving | Impact from Premium |
| (1) HF | A | 0.452 | 0.943 | 1.161 | 0.927 | 0.275 | 0.928 | 0.917 | 0.942 | 67.0\% | 24.6\% |
| (2) PPA | B | 0.081 | 0.926 | 1.089 | 0.898 | 0.254 | 0.921 | 1.046 | 0.924 | -67.9\% | 1.2\% |
| (3) CA | C | 0.456 | 0.914 | 1.291 | 0.869 | 0.287 | 0.905 | 1.013 | 0.900 | 60.4\% | 23.0\% |
| (4) WC | D | 0.387 | 0.824 | 1.238 | 0.814 | 0.273 | 0.872 | 1.008 | 0.836 | 34.0\% | 19.5\% |
| (5) CMP | E | 0.617 | 0.870 | 1.163 | 0.871 | 0.374 | 0.880 | 0.917 | 0.884 | 63.1\% | 24.9\% |
| (6) MM Ocourrence | F1 | 2.146 | 0.842 | 3.000 | 0.753 | 0.709 | 0.788 | 1.761 | 0.719 | 223.5\% | 78.4\% |
| (7) MMCM | F2 | 104.855 | 0.889 | 1.788 | 0.826 | 0.346 | 0.829 | 1.072 | 0.800 | 32394.2\% | 72.1\% |
| (8) SL | G | 1.000 | 0.892 | 1.673 | 0.877 | 0.244 | 0.887 | 0.917 | 0.913 | 312.1\% | 75.3\% |
| (9) OL | H | 0.551 | 0.868 | 1.245 | 0.819 | 0.520 | 0.832 | 1.082 | 0.808 | 10.6\% | 16.7\% |
| (11) Spec Prop | I | 0.696 | 0.954 | 1.088 | 0.881 | 0.160 | 0.956 | 1.014 | 0.949 | 334.2\% | -0.4\% |
| (12) Auto Phys Damas | $J$ | 0.984 | 0.955 | 0.965 | 0.950 | 0.160 | 0.970 | 0.853 | 0.968 | 505.6\% | 11.0\% |
| (10) Fidelity \& Surety | K | 0.911 | 0.929 | 2304 | 0.912 | 0.269 | 0.946 | 0.875 | 0.913 | 232.4\% | 162.9\% |
| (13) Other | L | 4.046 | 0.830 | 1.477 | 0.938 | 0.160 | 0.954 | 0.867 | 0.952 | 2100.7\% | 67.9\% |
| (15) Intemational | M | 2.357 | 0.876 | 1.683 | 0.866 | 0.327 | 0.864 | 1.169 | 0.879 | 631.1\% | 41.8\% |
| (16) Property \& Financ | N\&P | 2.193 | 0.879 | 3.000 | 0.850 | 0.313 | 0.849 | 1.224 | 0.879 | 625.7\% | 136.9\% |
| (17) Reinsurance Liab | O | 4.553 | 0.840 | 3.000 | 0.762 | 0.838 | 0.733 | 1.379 | 0.762 | 522.6\% | 117.7\% |
| (18) Products Liability | R | 1.239 | 0.844 | 2514 | 0.840 | 0.532 | 0.832 | 1.095 | 0.808 | 136.2\% | 138.6\% |
| (14) Fin \& Mbrt | S | 0.160 | 0.942 | 0.446 | 0.913 | 0.160 | 0.942 | 1.400 | 0.913 | 0.0\% | -68.1\% |

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Table 5 - Volume Weighted Averages

| Line | Line Letter | New Values |  |  |  | Old Values |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Reserves Industry Loss \& Expense RBC \% | Adjustment for <br> Investment Income on Reserves | Net Written PremiumIndustry Loss \& Expense Ratio | Adjustment for Investment Income on Premium | Reserving RBC charge | Reserving 110 | Premium RBC Charge | Premium IIO | Impact from Reserving | Impact from Premium |
| (1) H/F | A | 0.144 | 0.943 | 0.919 | 0.927 | 0.275 | 0.928 | 0.917 | 0.942 | -46.8\% | -1.4\% |
| (2) PPA | B | 0.008 | 0.926 | 0.899 | 0.898 | 0.254 | 0.921 | 1.046 | 0.924 | -96.8\% | -16.5\% |
| (3) CA | C | 0.202 | 0.914 | 0.975 | 0.869 | 0.287 | 0.905 | 1.013 | 0.900 | -29.0\% | -7.1\% |
| (4) WC | D | 0.079 | 0.824 | 1.004 | 0.814 | 0.273 | 0.872 | 1.008 | 0.836 | -72.7\% | -3.1\% |
| (5) CMP | E | 0.109 | 0.870 | 0.855 | 0.871 | 0.374 | 0.880 | 0.917 | 0.884 | -71.2\% | -8.2\% |
| (6) MM Occurrence | F1 | 0.544 | 0.842 | 1.430 | 0.753 | 0.709 | 0.788 | 1.761 | 0.719 | -18.0\% | -15.0\% |
| (7) MM CM | F2 | 0.320 | 0.889 | 1.311 | 0.826 | 0.346 | 0.829 | 1.072 | 0.800 | -0.8\% | 26.2\% |
| (8) SL | G | 1.384 | 0.892 | 0.840 | 0.877 | 0.244 | 0.887 | 0.917 | 0.913 | 470.4\% | -12.0\% |
| (9) OL | H | 0.126 | 0.868 | 0.961 | 0.819 | 0.520 | 0.832 | 1.082 | 0.808 | -74.7\% | -10.0\% |
| (11) Spec Prop | I | 41.685 | 0.954 | 0.964 | 0.881 | 0.160 | 0.956 | 1.014 | 0.949 | 25907.5\% | -11.7\% |
| (12) Auto Phys Damag | $J$ | 3.755 | 0.955 | 0.793 | 0.950 | 0.160 | 0.970 | 0.853 | 0.968 | 2211.2\% | -8.8\% |
| (10) Fidelity \& Surety | K | 1.275 | 0.929 | 0.618 | 0.912 | 0.269 | 0.946 | 0.875 | 0.913 | 365.3\% | -29.5\% |
| (13) Other | L | 1.036 | 0.830 | 0.831 | 0.938 | 0.160 | 0.954 | 0.867 | 0.952 | 463.5\% | -5.6\% |
| (15) International | M | 6.091 | 0.876 | 1.211 | 0.866 | 0.327 | 0.864 | 1.169 | 0.879 | 1789.2\% | 2.1\% |
| (16) Property \& Financi | N\&P | 0.245 | 0.879 | 1.669 | 0.850 | 0.313 | 0.849 | 1.224 | 0.879 | -18.9\% | 31.8\% |
| (17) Reinsurance Liab | $\bigcirc$ | 0.337 | 0.840 | 1.200 | 0.762 | 0.838 | 0.733 | 1.379 | 0.762 | -53.9\% | -12.9\% |
| (18) Products Liability | R | 2.983 | 0.844 | 1.045 | 0.840 | 0.532 | 0.832 | 1.095 | 0.808 | 468.8\% | -0.8\% |
| (14) Fin \& Mort | S | 0.160 | 0.942 | 0.446 | 0.913 | 0.160 | 0.942 | 1.400 | 0.913 | 0.0\% | -68.1\% |

# Technical Summary 

## Reserve and Premium Risk-Based Capital Charges

## A. History

From available records, it appears these RBC charges were last updated in 1993. The short tail lines were updated in 1999.

## B. Methodology

The methodology used to update these factors was taken from NAIC Property/Casualty Insurance Company Risk-Based Capital Requirements (Feldblum, Proceedings of the Casualty Actuarial Society, 1996). This methodology was used since our task was to update these factors using the procedures outlined in Feldblum's paper. Following is a brief recap of the methodology used.

## B 1. Reserving RBC Charge

This charge, in the risk-based capital formula, measures the risk that adverse loss (and LAE) development has on currently reported reserves. As pointed out in Feldblum's paper, it does not measure the adequacy of a company's carried reserves. The data used comes from the NAIC and contains the most recent ten years of schedule P data (see below for more details).

The charge is composed of a numerator and a denominator. The numerator is the increase in estimated ultimate incurred losses between two statement dates. This data comes from Schedule P, Part 2. The denominator is the held loss reserves at the earlier statement date. This ratio is then calculated by individual company, by Schedule P line of business and statement date. For each line of business, the result is a matrix (size $=$ number of companies $x 9$ ) of these ratios. At this point, companies that have less than ten years of data, negative incurred values or negative reserves are discarded. Simple averages are then taken down each statement date and the largest average is chosen to be the reserving RBC charge.

## Example of Reserving RBC Charge Calculation:

Exhibit I is a sample of some company's numerators for the Workers Compensation line (WC). The 417K in Row One under the column "Sum of 1994" represents the change in incurred ultimate between 2002 and 1994 for accident years 1993 through 1994. The -238 K in the next column represents the change in incurred ultimate between 2002 and 1995 for accident years 1993 through 1995. The $1,825 \mathrm{~K}$ (Row One under the column "Sum of 2001") is the change in incurred ultimate between 2002 and 2001 for accident years 1993 through 2001. Notice that the last column on Exhibit I is all zeros.

Exhibit II has the corresponding denominators for these companies. The 7,636K in Row One under the column "Sum of 2001" represents the loss reserves held at the end of $12 / 31 / 2001$ for accident years 1993 through 2001.

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Exhibit III displays the adverse development ratios for these companies. The $224.2 \%$ in Row One under column " 1994 " is the 417 K in Exhibit I divided by 186K on Exhibit II. Similarly, the $23.9 \%$ in Row One under the column " 2001 " is the $1,825 \mathrm{~K}$ in Exhibit I divided by $7,636 \mathrm{~K}$ on Exhibit II. Exhibit IV shows the data to be used in the final calculation after companies with less than ten years of data are eliminated. Notice that on Exhibit I we started with 1,071 WC companies but by Exhibit IV we are down to 561 companies that can be used (see data filters below under "Data" section). Once the data has been filtered, simple averages are calculated. The summary of the simple average and other averages are on Exhibit V. In this case a charge of $8.6 \%$ would initially be selected.

## B 2. Premium RBC Charge

This charge in the Risk-Based Capital formula measures the risk that a company's future business will be unprofitable. As pointed out in Feldblum's paper, the premium charge uses a time horizon of one year and captures the potential underwriting losses that may occur during the next year. The data used comes from the NAIC and contains the most recent ten years of schedule P data (see below for more details).

The premium charge is determined in a way similar to the reserving charge development. For each company, the loss and LAE ratios are determined by accident year and by line of business, using data from Schedule P, Part1, for the past ten years. Simple averages are then taken by line and by accident year across all companies and the highest loss and LAE ratio is chosen as the premium factor.

## Example of Premium RBC Charge Calculation:

Exhibit VI is a sample of net loss and LAE ratios by accident year for the workers compensation line. The data used was from the 2002 Schedule P's.

Exhibit VII has the corresponding net earned premium for those companies by accident (calendar) year.

The next step was to eliminate ratios that were equal to or less than zero (Exhibit VIII). Next, companies with less than ten years of data were eliminated (Exhibit IX). Notice that at this point only 517 companies remain. The last filter to apply is to eliminate companies with low premium volumes. This is defined as any of the ten years for a company having earned premium less than $20 \%$ of its tenyear average earned premium (Exhibit X). At this point only 497 companies remain. Once the data has been filtered, simple averages are calculated.

A summary of the simple average and other averages is in Exhibit XI. In this case, a loss and LAE ratio of $94.1 \%$ would initially be selected.

## C. Data

All data used was provided by the NAIC.
For the reserving charge, we received Schedule P Parts 2 and 3 for each individual company. Some companies had incomplete data or had a mismatch between their paid and incurred triangles (some companies would show payments for an accident year but no corresponding incurred values). The following filters were applied to exclude companies with any of the following: incurred loss values $<0$, case reserves $<0$ and companies with less than ten years of data.

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For the premium charge, we received net earned premium and incurred loss and LAE from Part 1 for each individual company. The following filters were applied to exclude companies with any of the following: loss ratios $<0$, companies with less than ten years of data or too low of premium volume.

## D. Initial Selection

Exhibit XII shows the initial selected charges for premium and reserving as well as the current factors. We capped the change in the RBC charges by plus or minus $20 \%$ and the final column shows our initial selections reflecting the capping, based on current methodology. Note that almost all lines were capped. A brief explanation of each column follows.

## Reserve and Premium Investment Income Offset (IIO)

## A. History

From records that were available to this committee, it appears these RBC charges were last updated in 1993. The short tail lines were updated in 1999.

## B. Methodology

## Reserve

There is an "implicit" margin in reserves when reserves are not discounted. The investment income offset factor reflects this cushion. The factor varies by line of business. The method for determining the loss payout pattern is the same method the IRS uses for its loss reserve discounting procedure. The payout pattern is determined by comparing paid losses to incurred losses by accident year and line of business using Schedule P, Part 1 data. In the past, RBC investment income factors were calculated using a flat $5 \%$ discount rate. For this analysis, we used the IRS sixty-month moving average of the Federal Midterm Rate, which was $5.27 \%$.

## Example of Reserve IIO

Exhibit XIII shows a sample of how the reserving IIO factor was calculated.

## Premium

The premium IIO is not the same as the IIO for reserving. The premium IIO reflects the expected investment income from policy inception to final loss payment for a new policy, while the reserving IIO reflects the expected investment income on assets supporting the loss reserves currently held by the company.

## Example of Premium IIO

Exhibit XIII shows a sample of how the premium IIO factor was calculated.

## C. Data

Data used for the investment income offset is from Schedule P Part 1 and from the Department of the Treasury.

## D. Initial Selection

Exhibit XIII shows the selection of the investment income offset for both premium and reserving.

## AAA P/C RBC Committee

## Exhibit I

## Pivot of Incurred Development (numerator)

| Co Id | $\begin{array}{\|l\|l\|l\|} \hline \text { Data } \\ \hline \text { Sum of } \\ 1993 \end{array}$ | $\begin{aligned} & \text { Sum of } \\ & 1994 \\ & \hline \end{aligned}$ | Sum of$1995$ | $\begin{aligned} & \hline \text { Sum of } \\ & 1996 \end{aligned}$ |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | $\begin{aligned} & \text { Sum of } \\ & 1997 \end{aligned}$ | $\begin{aligned} & \hline \text { Sum of } \\ & 1998 \end{aligned}$ | $\begin{aligned} & \text { Sum of } \\ & 1999 \end{aligned}$ | Sum of $2000$ | Sum of 2001 | $\begin{aligned} & \hline \text { Sum of } \\ & 2002 \end{aligned}$ |
|  | - | 417 | (238) | $(1,905)$ | $(2,259)$ | (925) | 980 | 1,017 | 1,825 | - |
| 2 | - | - |  |  | - |  |  | 13,798 | 5,888 | - |
| 3 | $(2,830)$ | $(4,911)$ | $(6,694)$ | $(4,735)$ | (191) | 1,126 | 1,927 | 2,272 | (742) | - |
| 4 | - | $(1,608)$ | $(3,761)$ | $(4,054)$ | $(1,798)$ | 1,356 | 2,949 | 2,122 | 478 | - |
| 5 | - | - | - | - | - | - | - | - | - | - |
| 6 | - | 34 | (102) | (236) | (193) | (299) | (196) | (95) | (46) | - |
| 7 | - | - | (347) | (483) | (467) | 939 | 1,217 | - | - | - |
| 8 | - | - | - | - | - | - | - | - | - | - |
| 9 | (75) | (122) | (1) | 121 | 207 | 348 | 705 | 623 | 282 | - |
| 10 | (143) | (159) | (319) | (384) | (296) | (281) | (159) | - | (7) | - |
| 11 | $(36,627)$ | $(64,871)$ | $(72,382)$ | $(86,179)$ | $(80,736)$ | $(45,865)$ | $(35,697)$ | $(16,565)$ | 1,029 | - |
| 12 | - | - | - | - | - | - | - | 4 | 1 | - |
| 13 | - | (589) | (684) | (33) | $(1,007)$ | (989) | (936) | (498) | (55) | - |
| 14 | $(2,707)$ | $(1,387)$ | $(2,565)$ | $(1,466)$ | (709) | 1,532 | 3,474 | 4,735 | 2,295 | - |
| 15 | - | (9) | (62) | - | (152) | (53) | (199) | 9 | 255 | - |
| 16 | - | (120) | (225) | (262) | (251) | (169) | (84) | 63 | 2 | - |
| 17 | - | - | (21) | (118) | - | - | - | - | - | - |
| 18 | - | - | (262) | (421) | (501) | (310) | (18) | 96 | 197 | - |
| 19 | $(17,803)$ | $(29,963)$ | $(27,654)$ | $(23,295)$ | $(14,353)$ | $(8,095)$ | $(7,577)$ | $(4,501)$ | $(2,350)$ | - |

## AAA P/C RBC Committee

Exhibit II
Pivot of Case Reserves (denominator)

|  | Data |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| co id | $\begin{aligned} & \text { Sum of } \\ & 1993 \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Sum of } \\ & 1994 \end{aligned}$ | $\begin{aligned} & \text { Sum of } \\ & 1995 \end{aligned}$ | $\begin{aligned} & \hline \text { Sum of } \\ & 1996 \end{aligned}$ | $\begin{aligned} & \hline \text { Sum of } \\ & 1997 \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Sum of } \\ & 1998 \end{aligned}$ | $\begin{aligned} & \text { Sum of } \\ & 1999 \end{aligned}$ | $\begin{aligned} & \text { Sum of } \\ & 2000 \end{aligned}$ | $\begin{aligned} & \hline \text { Sum of } \\ & 2001 \end{aligned}$ | $\begin{aligned} & \text { Sum of } \\ & 2002 \\ & \hline \end{aligned}$ |
| 1 | - | 186 | 1,611 | 3,419 | 4,584 | 3,798 | 3,163 | 4,952 | 7,636 | 9,750 |
| 2 | - | - | - |  | - |  |  | 35,796 | 31,110 | 25,342 |
| 3 | 12,423 | 16,686 | 19,347 | 16,623 | 12,667 | 585 | 356 | 520 | 3,820 | 2,835 |
| 4 | - | 4,086 | 8,043 | 9,304 | 8,037 | 7,273 | 6,355 | 7,598 | 5,416 | 3,711 |
| 5 | - | - | - | - | - | - | - | - | - | - |
| 6 | - | 14 | 320 | 733 | 855 | 1,064 | 786 | 734 | 1,133 | 732 |
| 7 | - | - | 504 | 1,445 | 2,285 | 2,830 | 6,103 | - | 14 | 5 |
| 8 | - | - | - | - | - | - | - | - | - | - |
| 9 | 319 | 460 | 359 | 255 | 241 | 351 | 771 | 1,746 | 2,070 | 1,892 |
| 10 | 645 | 865 | 1,299 | 1,516 | 1,585 | 1,732 | 1,709 | - | 173 | 362 |
| 11 | 94,641 | 148,964 | 178,957 | 218,625 | 237,395 | 226,129 | 241,765 | 263,487 | 287,627 | 360,008 |
| 12 | - | - | - | - | - | - | - | - | 3 | 2 |
| 13 | - | 950 | 1,670 | 1,657 | 2,186 | 2,197 | 1,977 | 1,549 | 1,509 | 1,487 |
| 14 | 13,107 | 19,314 | 25,018 | 27,988 | 31,429 | 33,497 | 34,621 | 34,944 | 42,676 | 48,131 |
| 15 | - | 52 | 136 | 210 | 446 | 401 | 778 | 680 | 656 | 1,021 |
| 16 | - | 787 | 1,050 | 1,170 | 1,332 | 1,524 | 1,685 | 2,885 | 3,182 | 3,333 |
| 17 | - | - | 254 | 597 | - | - | - | - | - | - |
| 18 | - | - | 1,749 | 2,097 | 2,424 | 2,516 | 2,473 | 2,526 | 2,552 | 2,761 |
| 19 | 68,133 | 113,536 | 143,566 | 159,275 | 158,937 | 121,729 | 91,749 | 70,232 | 54,027 | 41,083 |

## AAA P/C RBC Committee

## Exhibit III

| \# of companies | 652 | 682 | 707 | 726 | 747 | 773 | 786 | 801 | 825 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

## Adverse Development Ratios

(Intermediate Step - eliminate companies with less then 10 yrs of data)

| CO ID | 1993 | 1994 | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | eliminate less then 10 yrs of data |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 |  | 224.2\% | -14.8\% | -55.7\% | -49.3\% | -24.4\% | 31.0\% | 20.5\% | 23.9\% |  | 8 |
| 2 |  |  |  |  |  |  |  | 38.5\% | 18.9\% |  | 2 |
| 3 | -22.8\% | -29.4\% | -34.6\% | -28.5\% | -1.5\% | 192.5\% | 541.3\% | 436.9\% | -19.4\% |  | 9 |
| 4 |  | -39.4\% | -46.8\% | -43.6\% | -22.4\% | 18.6\% | 46.4\% | 27.9\% | 8.8\% |  | 8 |
| 5 |  |  |  |  |  |  |  |  |  |  | 0 |
| 6 |  | 242.9\% | -31.9\% | -32.2\% | -22.6\% | -28.1\% | -24.9\% | -12.9\% | -4.1\% |  | 8 |
| 7 |  |  | -68.8\% | -33.4\% | -20.4\% | 33.2\% | 19.9\% |  |  |  | 5 |
| 8 |  |  |  |  |  |  |  |  |  |  | 0 |
| 9 | -23.5\% | -26.5\% | -0.3\% | 47.5\% | 85.9\% | 99.1\% | 91.4\% | 35.7\% | 13.6\% |  | 9 |
| 10 | -22.2\% | -18.4\% | -24.6\% | -25.3\% | -18.7\% | -16.2\% | -9.3\% |  | -4.0\% |  | 8 |
| 11 | -38.7\% | -43.5\% | -40.4\% | -39.4\% | -34.0\% | -20.3\% | -14.8\% | -6.3\% |  |  |  |
| 12 |  |  |  |  |  |  |  |  |  |  |  |
| 13 |  | -62.0\% | -41.0\% | -2.0\% | -46.1\% | -45.0\% | -47.3\% | -32.1\% |  |  |  |
| 14 | -20.7\% | -7.2\% | -10.3\% | -5.2\% | -2.3\% | 4.6\% | 10.0\% | 13.6\% |  |  |  |
| 15 |  | -17.3\% | -45.6\% |  | -34.1\% | -13.2\% | -25.6\% | 1.3\% |  |  |  |
| 16 |  | -15.2\% | -21.4\% | -22.4\% | -18.8\% | -11.1\% | -5.0\% | 2.2\% |  |  |  |
| 17 |  |  | -8.3\% | -19.8\% |  |  |  |  |  |  |  |
| 18 |  |  | -15.0\% | -20.1\% | -20.7\% | -12.3\% | -0.7\% | 3.8\% |  |  |  |
| 19 | -26.1\% | -26.4\% | -19.3\% | -14.6\% | -9.0\% | -6.7\% | -8.3\% | -6.4\% |  |  |  |

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## AAA P/C RBC Committee

## Exhibit IV

| Number of companies | 561 | 561 | 561 | 561 | 561 | 561 | 561 | 561 | 561 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Final loss development

| CO ID | 1993 | 1994 | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 |  |  |  |  |  |  |  |  |  |  |
| 2 |  |  |  |  |  |  |  |  |  |  |
| 3 | -22.8\% | -29.4\% | -34.6\% | -28.5\% | -1.5\% | 192.5\% | 541.3\% | 436.9\% | -19.4\% |  |
| 4 |  |  |  |  |  |  |  |  |  |  |
| 5 |  |  |  |  |  |  |  |  |  |  |
| 6 |  |  |  |  |  |  |  |  |  |  |
| 7 |  |  |  |  |  |  |  |  |  |  |
| 8 |  |  |  |  |  |  |  |  |  |  |
| 9 | -23.5\% | -26.5\% | -0.3\% | 47.5\% | 85.9\% | 99.1\% | 91.4\% | 35.7\% | 13.6\% |  |
| 10 |  |  |  |  |  |  |  |  |  |  |
| 11 | -38.7\% | -43.5\% | -40.4\% | -39.4\% | -34.0\% | -20.3\% | -14.8\% | -6.3\% | 0.4\% |  |
| 12 |  |  |  |  |  |  |  |  |  |  |
| 13 |  |  |  |  |  |  |  |  |  |  |
| 14 | -20.7\% | -7.2\% | -10.3\% | -5.2\% | -2.3\% | 4.6\% | 10.0\% | 13.6\% | 5.4\% |  |
| 15 |  |  |  |  |  |  |  |  |  |  |
| 16 |  |  |  |  |  |  |  |  |  |  |
| 17 |  |  |  |  |  |  |  |  |  |  |
| 18 |  |  |  |  |  |  |  |  |  |  |
| 19 | -26.1\% | -26.4\% | -19.3\% | -14.6\% | -9.0\% | -6.7\% | -8.3\% | -6.4\% | -4.3\% |  |

## Exhibit V

| Workers Compensation |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Underwriting Risk - Reserves | 1993 | 1994 | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | Worst |
| Simple Average | -13.4\% | -19.1\% | -23.2\% | -18.7\% | -11.4\% | -3.8\% | 2.1\% | 8.6\% | 5.6\% | 8.6\% |
| 5.0\% Percentile | -70.3\% | -57.5\% | -66.8\% | -63.9\% | -58.5\% | -51.6\% | -46.5\% | -38.7\% | -32.5\% | -32.5\% |
| 25.0\% Percentile | -32.7\% | -33.4\% | -36.0\% | -33.3\% | -28.6\% | -22.1\% | -13.3\% | -5.8\% | -3.2\% | -3.2\% |
| 50.0\% Percentile | -21.5\% | -23.8\% | -22.9\% | -17.1\% | -12.2\% | -4.0\% | 0.3\% | 7.8\% | 4.3\% | 7.8\% |
| 75.0\% Percentile | -7.0\% | -11.8\% | -12.6\% | -7.4\% | -0.8\% | 8.9\% | 14.1\% | 20.8\% | 11.5\% | 20.8\% |
| 90.0\% Percentile | 15.5\% | 3.6\% | 1.3\% | 7.5\% | 17.7\% | 32.7\% | 38.7\% | 34.6\% | 24.9\% | 38.7\% |
| 95.0\% Percentile | 42.9\% | 15.7\% | 10.4\% | 20.9\% | 34.4\% | 46.1\% | 56.4\% | 51.3\% | 37.1\% | 56.4\% |
| 99.0\% Percentile | 126.0\% | 74.0\% | 52.4\% | 65.3\% | 90.9\% | 99.0\% | 101.2\% | 109.7\% | 149.8\% | 149.8\% |
| Vol Wgt | -17.8\% | -14.7\% | -16.4\% | -9.3\% | -5.4\% | 2.2\% | 6.6\% | 7.9\% | 5.7\% | 7.9\% |
| Max | 1514.5\% | 1744.9\% | 273.0\% | 155.3\% | 401.1\% | 507.3\% | 541.3\% | 436.9\% | 487.1\% |  |
| Min | -101.8\% | -130.5\% | -103.1\% | -129.8\% | -169.1\% | -258.3\% | -911.1\% | -206.7\% | -280.0\% |  |

## AAA P/C RBC Committee

## Exhibit VI

LLAE Ratios w/ no limitations

| Sum d | ear |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| coç | 1993 | 1994 | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 |
| 1 |  | 93.1\% | 51.6\% | 46.5\% | 53.4\% | 78.1\% | 132.9\% | 124.2\% | 100.5\% | 72.8\% |
| 2 | 65.8\% | 73.2\% | 91.3\% | 132.1\% | 155.8\% | 129.5\% | 117.2\% | 120.8\% | 36.5\% | -1144.7\% |
| 3 | 59.4\% | 53.6\% | 60.6\% | 63.7\% | 87.6\% | 73.1\% | 241.5\% | 283.6\% | 3864.3\% | 1175.0\% |
| 4 |  | 58.8\% | 54.5\% | 82.2\% | 98.1\% | 146.3\% | 162.6\% | 116.8\% | 10.9\% |  |
| 5 | 9.8\% |  |  |  |  |  |  |  |  |  |
| 6 |  | 158.8\% | 49.0\% | 57.4\% | 59.6\% | 65.2\% | 110.4\% | 97.3\% | 90.5\% | 73.6\% |
| 7 |  |  | 36.4\% | 47.0\% | 78.0\% | 89.3\% | 85.0\% | 74.4\% | 60.9\% | 63.2\% |
| 8 | 61.0\% | 65.7\% | 82.3\% | 85.3\% | 108.3\% | 122.6\% | 92.4\% | 124.2\% | 100.6\% | 80.0\% |
| 9 | 47.3\% | 49.1\% | 66.3\% | 50.7\% | 65.1\% | 68.9\% | 80.6\% | 46.4\% | 56.9\% | 47.2\% |
| 10 | 63.4\% | 53.6\% | 56.8\% | 69.0\% | 77.7\% | 101.3\% | 109.9\% | 111.9\% | 98.4\% | 99.7\% |
| 11 |  |  |  |  |  |  | 44.4\% | 39.3\% | 39.4\% |  |
| 12 |  | 34.2\% | 58.2\% | 64.9\% | 23.4\% | 47.6\% | 62.9\% | 77.9\% | 109.0\% | 70.4\% |
| 13 | 55.5\% | 65.1\% | 64.7\% | 66.6\% | 76.1\% | 82.3\% | 84.8\% | 74.6\% | 90.4\% | 67.3\% |
| 14 |  | 87.9\% | 42.6\% | 171.1\% | 40.1\% | 143.5\% | 50.6\% | 154.4\% | 107.6\% | 88.8\% |
| 15 |  | 58.9\% | 56.5\% | 61.4\% | 70.8\% | 83.8\% | 86.1\% | 75.5\% | 76.5\% | 58.6\% |
| 16 |  |  | 49.0\% | 70.7\% | 79.2\% |  |  |  |  |  |
| 17 |  |  | 53.5\% | 59.4\% | 64.7\% | 81.4\% | 85.9\% | 87.3\% | 86.5\% | 86.1\% |
| 18 | 66.1\% | 72.1\% | 124.5\% | 157.8\% | 160.4\% | 170.0\% | 56.7\% | 76.1\% | 123.7\% | 71.2\% |
| 19 |  |  | 86.6\% | 12722.2\% | 108150.0\% | 176050.0\% | 186.4\% | -0.7\% | 0.0\% | 31.8\% |

## Exhibit VII

Pivot of Net Earned Premium

| Sum of PR | ear |  |  |  |  |  |  |  |  |  | Avg NEP |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| COCODE | 1993 | 1994 | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 |  |
| 1 |  | 997 | 3447 | 4586 | 5229 | 2852 | 2351 | 4436 | 8357 | 9578 | 4,648 |
| 2 | 2711 | 12299 | 22514 | 30988 | 25213 | 13935 | 14521 | 14275 | 4589 | -76 | 14,097 |
| 3 | 23942 | 22818 | 20321 | 15906 | 12629 | 9551 | 313 | 238 | 14 | 16 | 10,575 |
| 4 |  | 5822 | 7496 | 5212 | 4876 | 4106 | 3231 | 3699 | 230 |  | 4,334 |
| 5 | 51 |  |  |  |  |  |  |  |  |  | 51 |
| 6 |  | 34 | 602 | 863 | 690 | 733 | 270 | 409 | 568 | 599 | 530 |
| 7 |  |  | 492 | 1961 | 1429 | 2667 | 5333 | 1446 | 23 | 95 | 1,681 |
| 8 | 603 | 475 | 327 | 273 | 254 | 464 | 931 | 1626 | 1397 | 953 | 730 |
| 9 | 1274 | 792 | 754 | 758 | 745 | 807 | 602 | 360 | 466 | 672 | 723 |
| 10 | 151850 | 159050 | 144635 | 127500 | 114000 | 88785 | 89435 | 114000 | 137496 | 180446 | 130,720 |
| 11 |  |  |  |  |  |  | 9 | 28 | 33 |  | 23 |
| 12 |  | 1689 | 2122 | 2045 | 1877 | 1438 | 1506 | 1301 | 1306 | 1795 | 1,675 |
| 13 | 22988 | 21208 | 21251 | 20132 | 18512 | 18888 | 17114 | 16923 | 18298 | 22734 | 19,805 |
| 14 |  | 58 | 101 | 97 | 267 | 69 | 549 | 248 | 485 | 358 | 248 |
| 15 |  | 875 | 945 | 960 | 989 | 1078 | 1105 | 1912 | 1941 | 2417 | 1,358 |
| 16 |  |  | 772 | 845 | 629 |  |  |  |  |  | 749 |
| 17 |  |  | 1440 | 1614 | 1610 | 1471 | 1579 | 1509 | 1613 | 1592 | 1,554 |
| 18 | 114352 | 106540 | 74652 | 60244 | 45933 | 9766 | 476 | 259 | 241 | 250 | 41,271 |
| 19 |  |  | 18689 | 9 | 2 | 2 | 623 | -137 | 2316 | 22 | 2,691 |

## AAA P/C RBC Committee

## Exhibit VIII

## Loss \& LAE Ratios

Eliminates Negative or Zero Loss Ratios
(Intermediate Step)

| 1993 | 1994 | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $0.0 \%$ | $93.1 \%$ | $51.6 \%$ | $46.5 \%$ | $53.4 \%$ | $78.1 \%$ | $132.9 \%$ | $124.2 \%$ | $100.5 \%$ | $72.8 \%$ |
| $65.8 \%$ | $73.2 \%$ | $91.3 \%$ | $132.1 \%$ | $155.8 \%$ | $129.5 \%$ | $117.2 \%$ | $120.8 \%$ | $36.5 \%$ | $0.0 \%$ |
| $59.4 \%$ | $53.6 \%$ | $60.6 \%$ | $63.7 \%$ | $87.6 \%$ | $73.1 \%$ | $241.5 \%$ | $283.6 \%$ | $3864.3 \%$ | $1175.0 \%$ |
| $0.0 \%$ | $58.8 \%$ | $54.5 \%$ | $82.2 \%$ | $98.1 \%$ | $146.3 \%$ | $162.6 \%$ | $116.8 \%$ | $10.9 \%$ | $0.0 \%$ |
| $9.8 \%$ | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ |
| $0.0 \%$ | $158.8 \%$ | $49.0 \%$ | $57.4 \%$ | $59.6 \%$ | $65.2 \%$ | $110.4 \%$ | $97.3 \%$ | $90.5 \%$ | $73.6 \%$ |
| $0.0 \%$ | $0.0 \%$ | $36.4 \%$ | $47.0 \%$ | $78.0 \%$ | $89.3 \%$ | $85.0 \%$ | $74.4 \%$ | $60.9 \%$ | $63.2 \%$ |
| $61.0 \%$ | $65.7 \%$ | $82.3 \%$ | $85.3 \%$ | $108.3 \%$ | $122.6 \%$ | $92.4 \%$ | $124.2 \%$ | $100.6 \%$ | $80.0 \%$ |
| $47.3 \%$ | $49.1 \%$ | $66.3 \%$ | $50.7 \%$ | $65.1 \%$ | $68.9 \%$ | $80.6 \%$ | $46.4 \%$ | $56.9 \%$ | $47.2 \%$ |
| $63.4 \%$ | $53.6 \%$ | $56.8 \%$ | $69.0 \%$ | $77.7 \%$ | $101.3 \%$ | $109.9 \%$ | $111.9 \%$ | $98.4 \%$ | $99.7 \%$ |
| $0.0 \%$ | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ | $44.4 \%$ | $39.3 \%$ | $39.4 \%$ | $0.0 \%$ |
| $0.0 \%$ | $34.2 \%$ | $58.2 \%$ | $64.9 \%$ | $23.4 \%$ | $47.6 \%$ | $62.9 \%$ | $77.9 \%$ | $109.0 \%$ | $70.4 \%$ |
| $55.5 \%$ | $65.1 \%$ | $64.7 \%$ | $66.6 \%$ | $76.1 \%$ | $82.3 \%$ | $84.8 \%$ | $74.6 \%$ | $90.4 \%$ | $67.3 \%$ |
| $0.0 \%$ | $87.9 \%$ | $42.6 \%$ | $171.1 \%$ | $40.1 \%$ | $143.5 \%$ | $50.6 \%$ | $154.4 \%$ | $107.6 \%$ | $88.8 \%$ |
| $0.0 \%$ | $58.9 \%$ | $56.5 \%$ | $61.4 \%$ | $70.8 \%$ | $83.8 \%$ | $86.1 \%$ | $75.5 \%$ | $76.5 \%$ | $58.6 \%$ |
| $0.0 \%$ | $0.0 \%$ | $49.0 \%$ | $70.7 \%$ | $79.2 \%$ | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ |
| $0.0 \%$ | $0.0 \%$ | $53.5 \%$ | $59.4 \%$ | $64.7 \%$ | $81.4 \%$ | $85.9 \%$ | $87.3 \%$ | $86.5 \%$ | $86.1 \%$ |
| $66.1 \%$ | $72.1 \%$ | $124.5 \%$ | $157.8 \%$ | $160.4 \%$ | $170.0 \%$ | $56.7 \%$ | $76.1 \%$ | $123.7 \%$ | $71.2 \%$ |
| $0.0 \%$ | $0.0 \%$ | $86.6 \%$ | $12722.2 \%$ | $108150.0 \%$ | $176050.0 \%$ | $186.4 \%$ | $0.0 \%$ | $0.0 \%$ | $31.8 \%$ |

## Exhibit IX

| Number ofCompanies | 517 | 517 | 517 | 517 | 517 | 517 | 517 | 517 | 517 | 517 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

## Loss and LAE Ratios

## Eliminates Companies without a full 10 Years

|  | 1993 | 1994 | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 |  |  |  |  |  |  |  |  |  |  |
| 2 |  |  |  |  |  |  |  |  |  |  |
| 3 | 59.4\% | 53.6\% | 60.6\% | 63.7\% | 87.6\% | 73.1\% | 241.5\% | 283.6\% | 3864.3\% | 1175.0\% |
| 4 |  |  |  |  |  |  |  |  |  |  |
| 5 |  |  |  |  |  |  |  |  |  |  |
| 6 |  |  |  |  |  |  |  |  |  |  |
| 7 |  |  |  |  |  |  |  |  |  |  |
| 8 | 61.0\% | 65.7\% | 82.3\% | 85.3\% | 108.3\% | 122.6\% | 92.4\% | 124.2\% | 100.6\% | 80.0\% |
| 9 | 47.3\% | 49.1\% | 66.3\% | 50.7\% | 65.1\% | 68.9\% | 80.6\% | 46.4\% | 56.9\% | 47.2\% |
| 10 | 63.4\% | 53.6\% | 56.8\% | 69.0\% | 77.7\% | 101.3\% | 109.9\% | 111.9\% | 98.4\% | 99.7\% |
| 11 |  |  |  |  |  |  |  |  |  |  |
| 12 |  |  |  |  |  |  |  |  |  |  |
| 13 | 55.5\% | 65.1\% | 64.7\% | 66.6\% | 76.1\% | 82.3\% | 84.8\% | 74.6\% | 90.4\% | 67.3\% |
| 14 |  |  |  |  |  |  |  |  |  |  |
| 15 |  |  |  |  |  |  |  |  |  |  |
| 16 |  |  |  |  |  |  |  |  |  |  |
| 17 |  |  |  |  |  |  |  |  |  |  |
| 18 | 66.1\% | 72.1\% | 124.5\% | 157.8\% | 160.4\% | 170.0\% | 56.7\% | 76.1\% | 123.7\% | 71.2\% |

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## AAA P/C RBC Committee

## Exhibit X

| Number ofCompanies | 497 | 497 | 497 | 497 | 497 | 497 | 497 | 497 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

## Loss and LAE Ratios (Final)

Applies de minimus test to eliminate low premium volumes years for a company.
Eliminates Companies without a full 10 Years

|  | 1993 | 1994 | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 |  |  |  |  |  |  |  |  |
| 2 |  |  |  |  |  |  |  |  |
| 3 |  |  |  |  |  |  |  |  |
| 4 |  |  |  |  |  |  |  |  |
| 5 |  |  |  |  |  |  |  |  |
| 6 |  |  |  |  |  |  |  |  |
| 7 |  |  |  |  |  |  |  |  |
| 8 | 61.0\% | 65.7\% | 82.3\% | 85.3\% | 108.3\% | 122.6\% | 92.4\% | 124.2\% |
| 9 | 47.3\% | 49.1\% | 66.3\% | 50.7\% | 65.1\% | 68.9\% | 80.6\% | 46.4\% |
| 10 | 63.4\% | 53.6\% | 56.8\% | 69.0\% | 77.7\% | 101.3\% | 109.9\% | 111.9\% |
| 11 |  |  |  |  |  |  |  |  |
| 12 |  |  |  |  |  |  |  |  |
| 13 | 55.5\% | 65.1\% | 64.7\% | 66.6\% | 76.1\% | 82.3\% | 84.8\% | 74.6\% |
| 14 |  |  |  |  |  |  |  |  |
| 15 |  |  |  |  |  |  |  |  |
| 16 |  |  |  |  |  |  |  |  |
| 17 |  |  |  |  |  |  |  |  |

## Exhibit XI

| U/W Risk - <br> Pricing | 1993 | 1994 | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | Worst |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Simple Avg | 64.7\% | 64.2\% | 62.4\% | 65.8\% | 75.4\% | 82.1\% | 93.9\% | 94.1\% | 86.0\% | 83.2\% | 94.1\% |
| Percentile | 34.7\% | 41.8\% | 34.0\% | 40.4\% | 41.8\% | 45.1\% | 49.6\% | 49.1\% | 56.7\% | 50.5\% | 56.7\% |
| Percentile | 55.5\% | 55.1\% | 51.3\% | 54.2\% | 64.1\% | 68.4\% | 79.6\% | 76.9\% | 73.4\% | 68.6\% | 79.6\% |
| Percentile | 64.3\% | 62.5\% | 61.2\% | 64.3\% | 73.5\% | 82.3\% | 89.3\% | 91.1\% | 85.4\% | 79.1\% | 91.1\% |
| Percentile | 71.4\% | 69.8\% | 71.2\% | 74.1\% | 83.7\% | 93.4\% | 108.2\% | 103.9\% | 96.0\% | 92.2\% | 108.2\% |
| Percentile | 85.2\% | 79.7\% | 81.8\% | 91.1\% | 102.5\% | 114.0\% | 121.2\% | 123.8\% | 110.6\% | 105.8\% | 123.8\% |
| Percentile | 94.7\% | 87.7\% | 86.0\% | 93.3\% | 108.3\% | 119.6\% | 156.3\% | 133.9\% | 121.2\% | 126.1\% | 156.3\% |
| Percentile | 118.8\% | 116.0\% | 110.1\% | 117.7\% | 131.8\% | 139.7\% | 191.7\% | 252.4\% | 160.7\% | 186.2\% | 252.4\% |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Vol Wgt | 70.0\% | 69.7\% | 72.6\% | 77.0\% | 87.6\% | 93.9\% | 100.4\% | 94.1\% | 89.5\% | 84.7\% | 100.4\% |
| Max | 300.0\% | 300.0\% | 300.0\% | 201.5\% | 300.0\% | 190.4\% | 279.6\% | 300.0\% | 210.9\% | 300.0\% | 300.0\% |
| Min | 2.0\% | 16.2\% | 9.5\% | 2.3\% | 7.9\% | 0.3\% | 11.4\% | 9.9\% | 1.6\% | 10.2\% | 16.2\% |

## AAA P/C RBC Committee

## Exhibit XII

| RBC Premium Charge |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Line of Business | Current <br> Factor | Simple Avg w/ NAIC Adj | $-20 \%$ of current | $+20 \%$ of current | Selected | Change |
| (1) H/F | 0.917 | 0.901 | 0.734 | 1.100 | 0.901 | -1.7\% |
| (2) PPA | 1.046 | 0.884 | 0.837 | 1.255 | 0.884 | -15.5\% |
| (3) CA | 1.013 | 0.913 | 0.810 | 1.216 | 0.913 | -9.9\% |
| (4) WC | 1.008 | 0.941 | 0.806 | 1.210 | 0.941 | -6.6\% |
| (5) CMP | 0.917 | 0.798 | 0.734 | 1.100 | 0.798 | -13.0\% |
| (6) MM Occurrence | 1.761 | 1.734 | 1.409 | 2.113 | 1.734 | -1.5\% |
| (7) MM CM | 1.072 | 1.152 | 0.858 | 1.286 | 1.152 | 7.5\% |
| (8) SL | 0.917 | 0.810 | 0.734 | 1.100 | 0.810 | -11.7\% |
| (9) OL | 1.082 | 0.787 | 0.866 | 1.298 | 0.866 | -20.0\% |
| (11) Spec Prop | 1.014 | 0.752 | 0.811 | 1.217 | 0.811 | -20.0\% |
| (12) Auto Phys Damag | 0.853 | 0.774 | 0.682 | 1.024 | 0.774 | -9.3\% |
| (10) Fidelity \& Surety | 0.875 | 0.742 | 0.700 | 1.050 | 0.742 | -15.2\% |
| (13) Other | 0.867 | 0.817 | 0.694 | 1.040 | 0.817 | -5.8\% |
| (15) International | 1.169 | 1.280 | 0.935 | 1.403 | 1.280 | 9.5\% |
| (16) Property \& Financi | 1.224 | 1.740 | 0.979 | 1.469 | 1.469 | 20.0\% |
| (17) Reinsurance Liab | 1.379 | 1.228 | 1.103 | 1.655 | 1.228 | -10.9\% |
| (18) Products Liability | 1.095 | 0.931 | 0.876 | 1.314 | 0.931 | -15.0\% |
| (14) Fin \& Mort | 1.400 | 0.446 | 1.120 | 1.680 | 1.400 | 0.0\% |
|  |  |  |  |  |  |  |
|   |  |  |  |  |  |  |
| RBC Reserving Charge |  |  |  |  |  |  |
| Line of Business | Current Factor | Simple Avg w/ NAIC Adj | $-20 \%$ of currnet | $+20 \%$ of currnet | Selected | Change |
| (1) H/F | 0.275 | 0.055 | 0.220 | 0.330 | 0.220 | -20.0\% |
| (2) PPA | 0.254 | 0.030 | 0.203 | 0.305 | 0.203 | -20.0\% |
| (3) CA | 0.287 | 0.094 | 0.230 | 0.344 | 0.230 | -20.0\% |
| (4) WC | 0.273 | 0.086 | 0.218 | 0.328 | 0.218 | -20.0\% |
| (5) CMP | 0.374 | 0.160 | 0.299 | 0.449 | 0.299 | -20.0\% |
| (6) MM Occurrence | 0.709 | 1.556 | 0.567 | 0.851 | 0.851 | 20.0\% |
| (7) MM CM | 0.346 | 15.314 | 0.277 | 0.415 | 0.415 | 20.0\% |
| (8) SL | 0.244 | 1.348 | 0.195 | 0.293 | 0.293 | 20.0\% |
| (9) OL | 0.520 | 0.086 | 0.416 | 0.624 | 0.416 | -20.0\% |
| (11) Spec Prop | 0.160 | 2.601 | 0.128 | 0.192 | 0.192 | 20.0\% |
| (12) Auto Phys Damag | 0.160 | 29.231 | 0.128 | 0.192 | 0.192 | 20.0\% |
| (10) Fidelity \& Surety | 0.269 | 1.330 | 0.215 | 0.323 | 0.323 | 20.0\% |
| (13) Other | 0.160 | 3.134 | 0.128 | 0.192 | 0.192 | 20.0\% |
| (15) International | 0.327 | 1.348 | 0.262 | 0.392 | 0.392 | 20.0\% |
| (16) Property \& Financi | 0.313 | 1.397 | 0.250 | 0.376 | 0.376 | 20.0\% |
| (17) Reinsurance Liab | 0.838 | 1.630 | 0.670 | 1.006 | 1.006 | 20.0\% |
| (18) Products Liability | 0.532 | 5.708 | 0.426 | 0.638 | 0.638 | 20.0\% |
| (14) Fin \& Mort | 0.160 | n/a | 0.128 | 0.192 | 0.160 | 0.0\% |

## AAA P/C RBC Committee

## Exhibit XIII

Workers' Compensation - Part D


| Long Tail |  | Adjusted |
| :---: | :---: | :---: |
| Extension | Adjusted | Incremental |
| of Pmts | \% Unpaid | \% Paid |
|  | 81.2\% | 18.8\% |
|  | 52.3\% | 28.9\% |
|  | 32.8\% | 19.5\% |
|  | 25.3\% | 7.5\% |
|  | 22.1\% | 3.2\% |
|  | 19.7\% | 2.4\% |
|  | 17.4\% | 2.3\% |
|  | 16.7\% | 0.7\% |
|  | 15.0\% | 1.6\% |
|  | 13.8\% | 1.2\% |
| 1.2\% | 12.6\% | 1.2\% |
| 1.2\% | 11.4\% | 1.2\% |
| 1.2\% | 10.2\% | 1.2\% |
| 1.2\% | 9.0\% | 1.2\% |
| 1.2\% | 7.7\% | 1.2\% |
| 7.7\% | 0.0\% | 7.7\% |


|  | Loss Resv | Adjusted |  | Payout Pattern for Premiums |
| :---: | :---: | :---: | :---: | :---: |
| Discounted | Discount | Discount | Implied |  |
| \% Unpaid | Factor | Factor | Reserve |  |
| 68.6\% | 84.5\% | 84.5\% | 21,695,550 | 18.8\% |
| 42.6\% | 81.4\% | 81.4\% | 13,419,516 | 28.9\% |
| 24.8\% | 75.6\% | 75.6\% | 7,898,285 | 19.5\% |
| 18.4\% | 72.8\% | 72.8\% | 5,725,569 | 7.5\% |
| 16.1\% | 72.9\% | 72.9\% | 5,017,100 | 3.2\% |
| 14.5\% | 73.5\% | 73.5\% | 4,297,323 | 2.4\% |
| 12.9\% | 74.1\% | 74.1\% | 3,593,095 | 2.3\% |
| 12.8\% | 76.9\% | 76.9\% | 3,404,593 | 0.7\% |
| 11.8\% | 78.6\% | 78.6\% | 3,260,618 | 1.6\% |
| 11.2\% | 81.0\% | 81.0\% | 3,204,769 | 1.2\% |
| 10.5\% | 83.6\% | 83.6\% |  | 1.2\% |
| 9.8\% | 86.5\% | 86.5\% |  | 1.2\% |
| 9.1\% | 89.6\% | 89.6\% |  | 1.2\% |
| 8.4\% | 93.2\% | 93.2\% |  | 1.2\% |
| 7.5\% | 97.5\% | 97.5\% |  | 1.2\% |
| 0.0\% | 100.0\% | 100.0\% |  | 7.7\% |
|  |  | 91.12\% | 26,215,766 |  |
|  |  | 82.40\% |  | 81.4\% |

